

<u>Four Seasons Exterminating Join Our Team</u> www.fourseasonsext.com/joinourteam/

* Join Our Team at Four Seasons Exterminating! *

Commercial, Pest Control, Sale Representative

Are you a hardworking, service-oriented go-getter with a knack for sales? Do you thrive on driving business growth and seizing new opportunities? If so, we want you!

We're looking for individuals who embody the following qualities:

- Strong work ethic
- Entrepreneurial spirit
- Network and collaboration

- Accountable and self-motivation
- Sales experience, including cold calling and pipeline management
- Willingness to travel long distances and stay overnight when necessary
- Can think quickly on your feet 👣
- Ability to meet quotas and work under pressure
- Dress to Impress and Bring Positive Vibes
- Communicate Effectively with Piers

Working as a Pest Control, Commercial Sales Representative, it is your duty to come to work, on time, dressed for success, with positive energy and a flare for creativity, over generating a persona that will attract others to you!

Role Expectations

As a Pest Control, Commercial Sales Service Representative you will be provided with a base salary and commissions.

- Pass the State Pest Control licensing Exam within 90 day of hire
- You will be expected to meet quotas both monthly and quartery

Opportunity

As a Commercial, Pest Control, Sales Rep, Four Seasons Exterminating offers you a large database of current commercial accounts, that you can utilize.

Here, you can generate leads, utilize referrals, and build your pipeline using our state of the art software that will help you excel and succeed in this position.

You can expect cold call at times.

Work Location

There will be two locations that you can work out of in central Michigan. There will be opportunity to work from home, after a 90 day period and depending on your homes location. There will be travel time long hours worked and potential for you to stay overnight within the Michigan Area.

Wages

Your potential for income is exponential with a base salary starting at 35k and competitive commission. We provide company vehicle, gas and cell.

Benefits

Our goal is to provide a rewarding, long-term career for our employees. When you choose to work with our team, you can benefit from;

- Company Owned Vehicle
- Biweekly pay
- 401(k) match
- Holiday and vacation pay
- Health Reimbursement Account
- Company Phone

- Paid training to pass state registration
- Paid Sale & Marketing Training and online Digital Certifications
- Personalized Growth Plan

If you're ready to step into the new field of pest control, learn the potential of our services, and are committed to excellence, with confidence in your ability to connect with anyone, we encourage you to apply to join our dynamic and growing team!

How To Apply:

Download our application and email it to Edwinter@fourseasonsext.com

- Apply Online

- Social media
- LinkedIn
- Website

Download application on our website

Submit your application, résumé, references to edwinter@fourseasonsext.com

The application process begins today, Sunday, January 21, 2024, and will close within 10-14 days.

Join us at Four Seasons Exterminating!

<u>Call for Questions</u> 1-989-352-7777 and Ask for Jessica